

EzeOne Technologies Private Limited

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EzeOne Technologies builds practical, India-first software that helps manufacturers, distributors, and consumer brands run faster, smarter, and with full visibility. Our cloud platform covers the full commercial cycle—from lead to order to dispatch to warranty—so your teams work in one flow with clean data and real-time KPIs.

Dealer Management System (DMS)

EzeOne's Dealer Management System gives manufacturers a single, reliable view of products, pricing, partners, and secondary sales across every territory. You can centralize your catalog and region-wise price lists, set credit limits and policies by dealer, and capture orders that auto-route to the right warehouse for fulfillment. Schemes and claims are configured once and executed consistently, with digital approvals to cut disputes and speed settlement. Returns and replacements follow standard RMA steps with reason codes, while portals keep distributors and retailers informed without endless calls. With clean secondary sales data and inventory by location, planners reduce stockouts and dead stock, finance gains audit-ready trails for GST and incentives, and sales leadership sees real-time heatmaps of demand. The result is a tighter, more transparent channel where partners trust the numbers,

your team acts on facts, and growth scales without chaos. Integrations with popular ERPs and messaging tools mean you keep existing systems while upgrading control and visibility.

Sales Force Automation (SFA)

Our SFA system guides every field day from check-in to closure so more time goes into selling and less into admin. Reps plan beats, log geo-verified visits, and capture orders with live pricing and scheme visibility, including van sales and on-spot invoices when needed. Merchandising photos, surveys, and stock checks become searchable proof instead of scattered attachments. Collections, payment status, and simple expense claims flow in the same app, while managers watch territory coverage, SKU momentum, and missed-call alerts to coach in the moment. Because data syncs automatically and works offline, teams in low-network areas stay productive. The business gains higher outlet coverage, better strike rates through smarter pitches, and cleaner execution that's visible on dashboards rather than in spreadsheets. Implementation is fast: mobile apps for Android and iOS with a web console for leaders, role-based access for security, and connectors to your ERP so master data stays aligned.

Loyalty & Reward Management

EzeOne makes dealer and influencer programs easy to join, hard to game, and instant to reward. You can launch slabs, tiers, and seasonal boosters across brands and regions, then validate earning proofs through QR or barcode scans, invoice uploads with OCR, or serial checks. Fraud controls—like duplicate detection, geo/IP rules, and audit logs—keep budgets safe, while compliant KYC and automated TDS/GST reports simplify finance work. Participants receive multilingual notifications and redeem instantly via UPI, vouchers, or a curated catalog, so engagement feels rewarding from day one. Marketers run referral drives, leaderboards, and training incentives without chasing agencies for reports, and analytics reveal which cohorts move volume and which SKUs need a nudge. The net effect is higher share-of-wallet, cleaner data on who sells what and where, and a sustainable program cost because leakage is controlled by design. Roll out city by city or national from the start—either way, the platform scales with your ambition.

Warehouse Management System (WMS)

Our scan-first WMS brings discipline to inbound, storage, picking, packing, and dispatch so accuracy and speed become the norm. Advanced receiving with ASN and GRN captures quality checks up front, while smart putaway and slotting place items by velocity and compatibility to squeeze more throughput from the same space. Replenishment protects forward pick faces, and pick methods—wave, batch, zone, or cluster—support FIFO or FEFO with lot and serial tracking when compliance demands it. Packing suggests the right box, prints labels and invoices, and hands shipments to carriers with proper manifests and OTIF tracking. System-driven cycle counts reduce shutdowns, and dashboards highlight dock-to-stock time, pick accuracy, labor productivity, and storage utilization. Because the WMS integrates with your ERP, TMS, and marketplaces, inventory stays consistent everywhere. Manufacturers see near-zero picking errors, predictable dispatch even during peaks, and end-to-end traceability for audits—all achieved with handheld Android devices that also work offline.

Warranty & Support System

EzeOne's Warranty & Support System transforms post-sale service into a fast, transparent experience that customers actually trust. Products are registered with serials at sale or install, making warranty validation automatic when a ticket is raised. The system assigns cases based on region and skill, tracks SLAs, and escalates intelligently if timelines slip. Service centers and field engineers work from a unified job sheet, log diagnostics and parts used, and capture photos and customer e-signatures to close the loop. RMAs, replacements, and credit notes follow consistent rules so finance stays in sync, and parts inventory is controlled with reservations and consumption logs to cut repeat visits. Customers receive status updates over SMS, WhatsApp, or email without chasing call centers. Leadership gains clarity on repeat failures, turnaround time, and cost per repair, building a quality feedback loop back to product design. With full audit trails and ERP integration, you lower service cost, shorten TAT, and raise satisfaction at the same time.

Lead Management System (LMS)

Our LMS centralizes every inquiry from web forms, ads, WhatsApp,

email, events, and partner channels so nothing slips through the cracks. Leads are de-duplicated for clean records, auto-assigned by territory or product line, and scored for intent so teams prioritize correctly. Salespeople work from guided stages with tasks and reminders that encourage the next best action, while built-in email, SMS, and WhatsApp templates keep follow-ups consistent and quick. Quotes and proposals live alongside conversations, approvals move faster, and managers can finally see conversion rates, response times, and true pipeline health without exporting to spreadsheets. Marketing attribution links sources and UTMs to revenue, revealing which campaigns deserve more budget. Because the LMS connects to your CRM, ERP, calendars, and ad platforms, it slots into your stack without heavy IT work. The payoff is faster response, zero lead leakage, predictable forecasts, and a clearer ROI story—so you can scale demand with confidence.

For more details, please visit <https://www.indiafinder.in/detail/ezeone-technologies-private-limited-21959>