Need a Field Marketing Personal



Type Full-time

Company FindStay - PG in Chandigarh

Specialization Field Marketing

Salary 10000

Minimum Experience Fresh Graduate

Maximum Experiernce 1

Minimum Qualification High School or Equivalent

Location

Joining Date 2024-03-01

External URL https://findstay.in/

Keywords

Hits 2132

URL https://www.indiafinder.in/jobs/det

ail/need-a-field-marketing-

personal-9

Are you a dynamic and motivated individual with a passion for building relationships and driving business growth? We are seeking a Field Marketing Personnel to join our team and play a key role in expanding our network of PG accommodations through strategic tie-ups with owners and managers.

Responsibilities:

Identify and Target PG Owners: Conduct market research to identify

indiafinder

potential PG accommodations in the target area. Develop a targeted approach to reach out to PG owners and managers through various channels, including direct outreach, networking events, and referrals. Build and Maintain Relationships: Establish and nurture strong relationships with PG owners and managers to understand their needs, challenges, and business objectives. Present our firm's value proposition and benefits of partnering with us to secure tie-ups and collaborations.

Negotiate and Close Deals: Collaborate with the sales team to develop customized proposals and negotiate partnership terms with PG owners. Close deals in line with company objectives and revenue targets while ensuring mutually beneficial agreements for both parties. Provide Ongoing Support: Serve as the primary point of contact for partnered PG owners, addressing any inquiries, concerns, or issues promptly and effectively. Maintain regular communication to foster long-term partnerships and maximize business opportunities. Track and Report Performance: Monitor and track key performance metrics related to tie-up initiatives, including outreach efforts, conversion rates, and revenue generated. Provide regular reports and updates to management on progress and achievements.

POSTED BY

FindStay - PG in Chandigarh



Address



SCO 50-51, Sector 34A Chandigarh 160022 Chandigarh, India



Contact Person Mobile Number Email

Neeraj K

contact@findstay.in

Discover your ideal PG accommodation effortlessly with FindStay. As Chandigarh's premier PG search platform, we simplify the process of finding the perfect living space for students. Our user-friendly interface allows you to browse through a curated selection of PG accommodations in Chandigarh, filter your search based on location, budget, and amenities, and compare options to find the best fit for you. With FindStay, your search for a PG in Chandigarh becomes stress-free and efficient. Join thousands of students who have found their dream living spaces with FindStay. Start your search today!

For more details, please visit https://www.indiafinder.in/detail/findstay-pg-in-chandigarh-18129